



COPY • COLOR • PRINT • FAX • SCAN

A decorative graphic consisting of five overlapping white circles with black outlines, arranged in a horizontal line. Below the circles are several overlapping horizontal bars in shades of gray, black, and red.

## Proposal and Investment Plan

## Mid-Ohio Psychological Services

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**Date: July 12, 2006**

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# PROPOSAL AND INVESTMENT PLAN

## Mid-Ohio Psychological Services

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### PROPOSED SOLUTION LANIER LD235 SCAN/PRINT & TWO RECON 5622'S

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35 Pages Per Minute Black & White

Scan / Print Feature

4 x 500 Sheets Drawers

Finisher with Stapler / Sorter

Automatic Document Feeder

5622 – 22 Pages Per Minute with Doc Feeder

Staple Finisher on both units

Delivery, Installation and Connection Included

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### Investment Options:

**Lease Option: LD235SP & (2) 5622's - \$ 597.83 a month for 60 months**

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### PROPOSED MAINTENANCE SERVICE AGREEMENT LANIER LD235SP & TWO 5622'S

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### Total Care Coverage:

#### Black and White Copies LD235SP

**\$ 120.00 a mo.**

**Includes 10,000 copies a mo.**

**Overages @ \$ 0.012**

#### Black and White Copies 5622/5622

**\$ 104.00 a mo (\$52.00 per machine)**

**Includes 5,000 copies a mo. (2,500 per machine)**

**Overages @ \$ 0.0208**



# PROPOSAL AND INVESTMENT PLAN

## Mid-Ohio Psychological Services

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### CURRENT PLAN LANIER 5635, 7328 & 7335

CURRENT LEASE PAYMENT - \$ 297.00 A MONTH ON LANIER 5635

CURRENT SERVICE PLAN B&W - \$ 211.00 A MONTH (INCL 12,000 COPIES) 5635

**CURRENT TOTAL: \$ 508.00 A MONTH LANIER 5635**

CURRENT LEASE PAYMENT - \$ 79.00 A MONTH ON LANIER 7335

CURRENT SERVICE PLAN B&W - \$ 243.38 A MONTH (INCL 5,500 COPIES) 7328/7335

**CURRENT TOTAL: \$ 322.38 A MONTH LANIER 7328 & 7335**

CURRENT TOTAL: \$ 508.00 A MONTH LANIER 5635

CURRENT TOTAL: \$ 322.38 A MONTH LANIER 7328/7335

**TOTAL CURRENT: \$ 830.38 A MONTH ON LANIER 5635, 7328 & 7335**

### NEW LANIER LD235 SCAN/PRINT & TWO 5622'S

NEW LEASE PAYMENT - \$ 597.83 A MONTH ON LANIER LD235SP & TWO 5622'S  
\$ 517.00 (LD235SP)  
\$ 80.83 (5622's)

NEW SERVICE PLAN B&W - \$ 120.00 A MONTH (INCL 10,000 COPIES A MONTH) LD235SP  
(Overages \$0.012 per copy)

NEW SERVICE PLAN B&W - \$ 104.00 A MONTH (INCL 5,000 COPIES A MONTH) 5622'S  
(Overages \$0.0208 per copy)

**NEW TOTAL: \$ 821.83 A MONTH ON LANIER LD235SP & 5622'S**

**SAVINGS PER MONTH ON NEW INVESTMENT: \$8.55/MO**



modern office methods

*Since 1957, Serving Over 14,000 Customers*

## The MOM Advantage:

\*See "Glossary of Terms" on reverse side for more complete details on our guarantee.

### **60 Day Money Back**

On any office equipment acquired from MOM\*

### **Absolute Satisfaction**

Or we'll replace it with an identical or like-type model.\*

### **Free Loaner**

If your office equipment will be out of service more than 12 working hours.\*

### **Toll-Free Helpline**

Providing help when you need it.\*

### **Website Assistance**

Available for your convenience.\*

### **Guaranteed Performance**

98% Uptime \*

### **Certified On-Site Service**

Always available during business hours.\*

### **Contract Flexibility**

Upgrade at any time without prepayment penalty.\*





# The MOM Advantage

## Glossary of Terms

### 60 Day Money Back

Modern Office Methods Inc. (MOM) grants a 60 Day Money Back Guarantee from date of delivery on any office system acquired from MOM. This gives you the opportunity to validate not only MOM's products, but also the service and support. If you use our product for 60 days and it does not perform as represented by MOM in meeting your office requirements, notify us in writing. If we are unable to meet your requirements within 60 days, return the product to MOM and we will give you a full refund, less any shipping and installation charges. \$.02 per copy will be charged for the copies made.

### Absolute Satisfaction

When you purchase any product from MOM, you must be absolutely satisfied with its performance, or MOM will replace it with an identical or like-type machine at your written request. This guarantee is good for the term of your MOM finance agreement (36 month minimum). The copier must be covered by our Guaranteed Maintenance Agreement (GMA) and use MOM's approved supplies. This guarantee is not applicable to equipment that has been damaged, neglected, or abused by usage beyond the manufacturers recommended performance rating.

### Free Loaner

Provided the product is covered by a MOM Guaranteed Maintenance Agreement a loaner will be provided if your product is out of service for more than 12 working hours. Free loaner offer is available for five (5) years from date of original installation. A free loaner will be offered to the customer requesting service from an authorized MOM service facility if a unit (installed within 50 miles of an authorized MOM service facility) is expected to be out of service for more than 12 working hours. Model provided as the loaner machine is determined by MOM.

### Toll-Free Helpline

An after-hours, toll-free help line for your Lanier equipment is available at 1-800-333-2679 to assist you by providing emergency operating instructions for most difficulties and advice for making minor adjustments. The help line is available between 5:00 p.m. and 8:00 a.m. Eastern Standard Time, Monday -Friday, and 24 hours on holidays and weekends. Questions and problems concerning your Riso or Minolta equipment that occur during normal working hours (8:00 a.m. to 5:00 p.m. Monday-Friday, except holidays) should be directed to our service department at 1-800-345-3888.

### Website Assistance

MOM, Lanier, Minolta, and Riso have internet sites for your convenience.

[www.Momnet.com](http://www.Momnet.com)

[www.Lanier.com](http://www.Lanier.com)

[www.Minolta.com](http://www.Minolta.com)

[www.Riso.com](http://www.Riso.com)

### Guaranteed Performance

Provided the product is covered by our Guaranteed Maintenance Agreement and uses manufacturer approved supplies, MOM guarantees continuous performance during 98% of the work time per year if located within 35 miles of the service department, or 95% if beyond 35 miles (based on a 40 hour week). If MOM fails to maintain uptime during a 12 month period, you will receive free maintenance for the next 6 months excluding meter and toner, if applicable.

### Certified On-Site Service

MOM guarantees the availability of manufacturer-certified service personnel during regular working hours to repair and maintain your equipment in all locations within MOM's area of service responsibility. Our team of Field Service Engineers and Microsoft Certified Service Engineers will call your office within two hours of receiving your service call. Our goal is to solve your issue in the most efficient manner. If the problem is simple, we can solve it over the phone. If the problem requires on-site service, we will give you our approximate arrival time. We feel that communication between our customers and our service team is critical to your continued satisfaction with our performance.

### Contract Flexibility

Any system acquired through a MOM Finance, Cost per Copy, or Copy Management Program includes protection from pre-payment penalties in the event the system is upgraded or replaced with a new MOM system. Protection applies to MOM Finance or Cost per Copy/Copy Management customers only.

